



S. Sutton & Associates Inc.

Consultants in Philanthropic Management

S. Sutton & Associates Inc. brings decades of experience to all aspects of your philanthropic initiatives, providing the best possible strategies and approaches to help you realize your philanthropic potential.

Our Innovation Team Model

S. Sutton & Associates Inc. differentiates itself from other consulting firms in that the client is not charged for services and expertise that are beyond the scope articulated by the client, or unwarranted, given the charge. This is accomplished through customized *"Innovation Teams"* of highly skilled technical experts with the personal attributes and expertise in their respective disciplines, *assembled to meet the client's unique needs*.



Listen & Understand

We take as much time as needed upfront to listen, understand and evaluate the client's unique challenges, needs and opportunities.

Assemble the Right Team

Our Innovation Team Model is based on the client's unique needs. We only assemble the **right team, for the right amount of time** so the client gets the **right solutions**.

Local Perspective, Global Knowledge

Each Innovation Team is a blend of local expertise from the client's city, State or Province and global experts with deep experience in the client's areas of need.

Your Unique Roadmap

We are committed to delivering the client a strategic roadmap that is easy to understand, actionable, tactical and most importantly – unique to the client's needs.

From Start to Finish

Our belief is that there are far too many 'solutions' that end up overwhelming rather than helping. We get it. That's why we are with the client as long as they need us.

What We Are Building



55 Innovation Teams in 28 States,
4 Provinces and Washington, D.C.

The Opportunity

If you are a subject expert in one of the services we provide, we invite you to consider applying to become a member of the S. Sutton & Associates Inc. team.

Why Join Us?

You will be part of an international not-for-profit consulting firm led by recognized leaders in philanthropy. Through our unique Innovation Team Model, Associates of the firm have the opportunity to:

Benefit from an attractive compensation and incentive structure

Supplement professional experience

Expand professional profile

Gain experience in State, Provincial and International markets

Accept consulting engagements as desired

Create a fallback to full-time employment

Our Sectors

Education

Healthcare

Arts & Culture

International Development

Community-Based Membership & Advocacy

Our Services

Advancement Services

Direct Marketing

Corporate Social Responsibility

Data Analytics

Donor & Constituent Engagement

Interim Program Management

Major & Principal Gifts

Project Management

Board Training & Governance

Counsel & Support for Philanthropists

Development Program Review

Strategic & Campaign Planning

International Fundraising

Planned & Legacy Gifts

Risk Management

Alumni Relations



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